



Sectoral mobility of production factors in agriculture and predictions for the future

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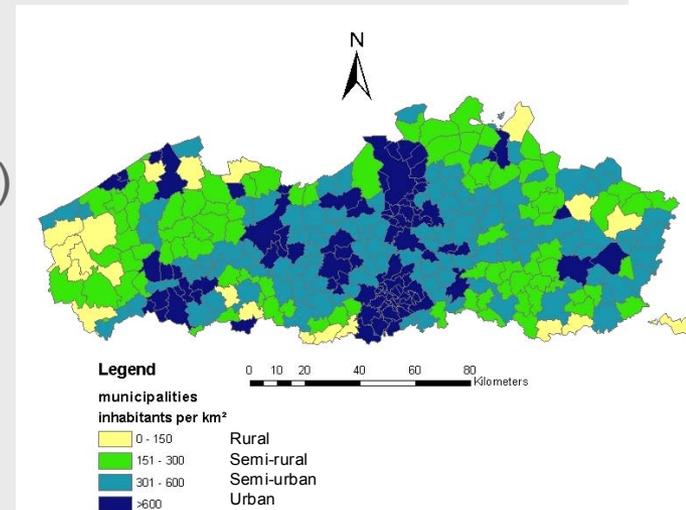
1. Introduction

Structural change in agriculture

- General trends
 - Labour leaves agriculture, farms disappear
 - Farm size and specialization increasing
 - Family farming remains important
- Subtle, prolonged and spatially differentiated
- Result: diverse land management community
 - Professionally run farms
 - Multifunctional businesses
 - Farms occupied for other purposes

Structural change in Flemish agriculture

- Case Flanders
 - High pressure from high population density
 - Intensive livestock sector problems complying with EU regulations
- Follows general trends (1980-2008)
 - Number farms halved (30 666)
 - Total agricultural area \pm constant (623 699 ha)
 - Average farm size +142% (20.3 ha)
 - People working on farms -51% (60 563)
 - Increasing number of workers per farm (2)
 - Standard gross margin + 83% (€109 535)
 - Mainly family farms



Objective of research

- Objectives:
 1. quantifying + analyzing changes in factors land and labour in Flemish agriculture over last 20 years, taking into account sectoral mobility
 2. projections of future agricultural landscape Flanders
- Through markov analysis and survey

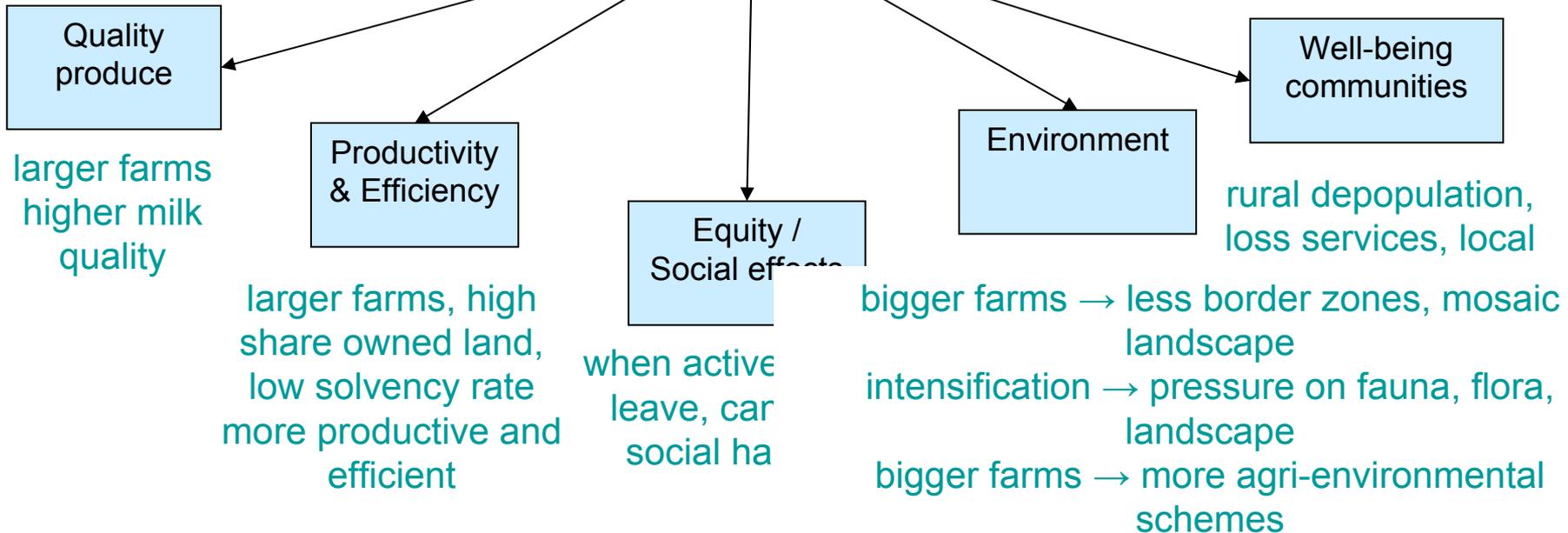


2. Why studying structural change

**Structural
change**

Changes known

→ Policy to stimulate positive and mitigate negative effects





3. Methodology

Markov analysis

- Assumption: future events resemble recent historical trends
- Deterministic, first-order Markov chain
 - Conditional probability of future event only dependent on present state (not on past event)
- Transition probabilities

$$P_{ij} = Pr(X_{t+1}=j | X_t=i)$$

Unit land/labour
belongs to sector j
at time t+1

Unit land/labour
belongs to
sector i at time t

$$\hat{P}_{ij} = N_{ij} / \sum_{j=0}^k N_{ij}$$

Number of land/labour
units going from sector
i to j

Total number
of sectors

Markov analysis

- Probability / transition matrix

$$P = \begin{matrix} & \begin{matrix} \dots & \dots & \dots & \dots & P_{0,18} \end{matrix} \\ \begin{matrix} P_{0,0} \\ \dots \\ P_{3,0} \\ P_{4,0} \\ \dots \\ P_{18,0} \end{matrix} & \begin{matrix} \dots & \dots & \dots & \dots & \dots \\ \dots & P_{3,3} & P_{3,4} & \dots & P_{3,18} \\ \dots & \dots & P_{4,4} & \dots & P_{4,18} \\ \dots & \dots & \dots & \dots & \dots \\ \dots & \dots & \dots & \dots & P_{18,18} \end{matrix} \end{matrix}$$

Stop probabilities

New probabilities

Stable probabilities

Shift probabilities

- Sign test: $H_0 = p_{ij} = p_{ik}$



4. Case study & data collection

Markov analysis

- Secondary data 1990-2007 agriculture & horticulture
- Data on land, labour, capital, personal characteristics
- Markov groups: 18 farm sectors
 - Based on EU typology
 - Dependent on distribution standard gross margin over sectors

Survey

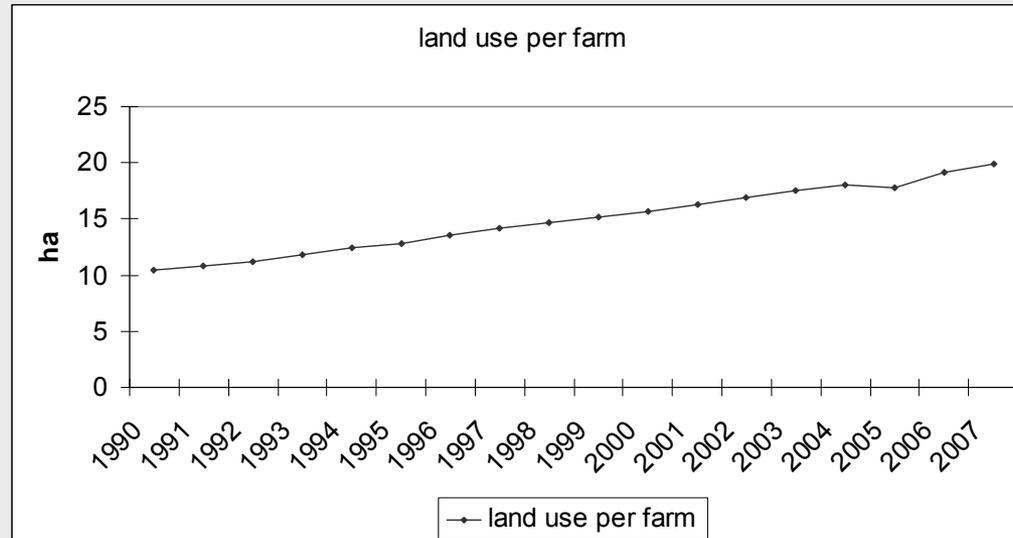
- To better understand Markov results
- Quota sample (age, type production)
 - 2500 questionnaires, response 14.2%
 - **59% active farmers, 41% farmers who have quit**
- Questions:
 - Socio demo, farm, land use, production rights, quota, use infrastructure after quitting agriculture
 - **Current farm problems, farm succession**
 - **Questions on decision to quit, social consequences**



5. Results

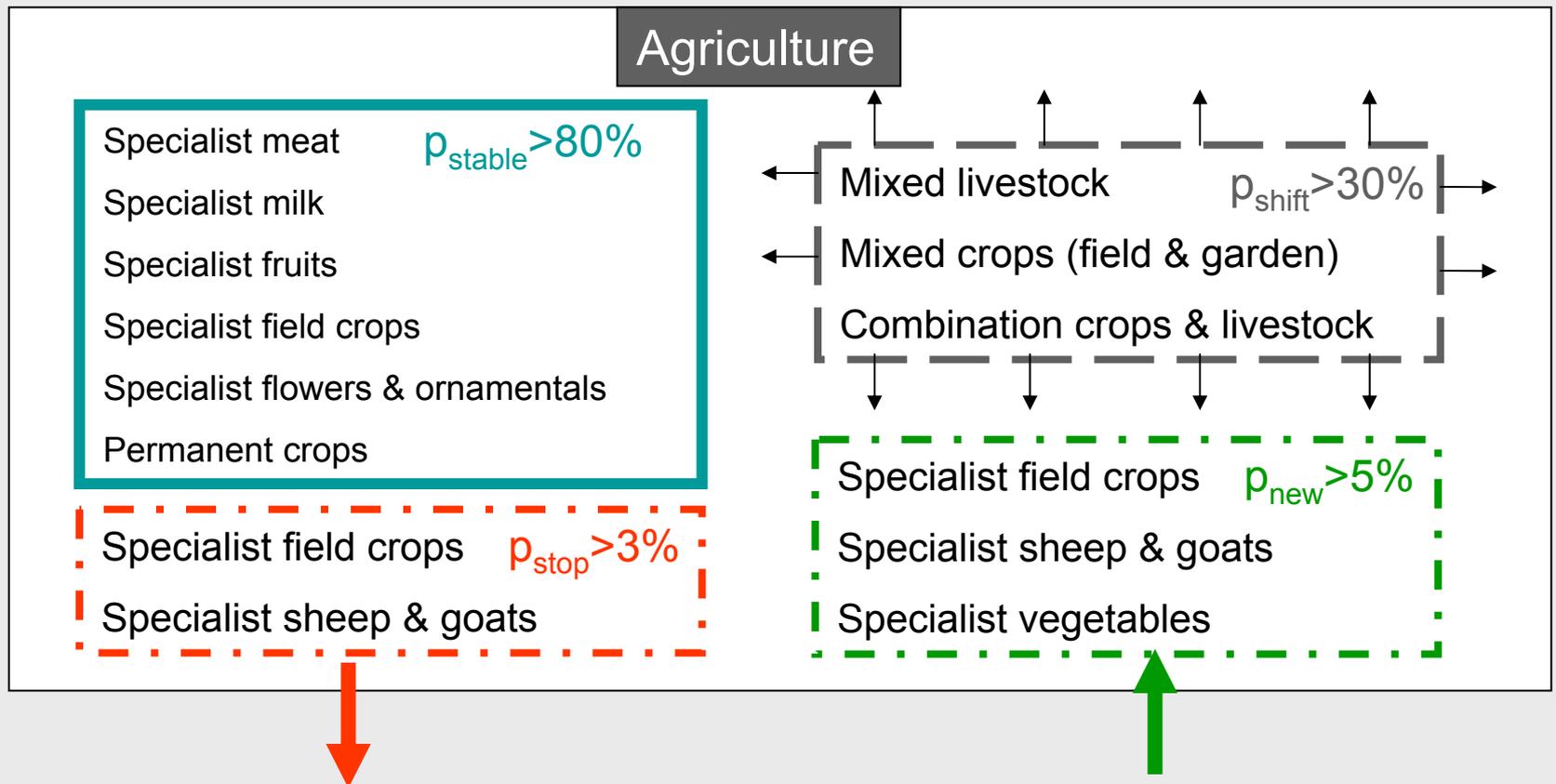
Shifts in land use

- After retirement or quitting most land stays in agriculture
- Sectoral differences
 - Largest farms: combination field crops and dairying
 - Smallest farms: specialist poultry



Shifts in land use

- Sectoral mobility land 1990-2007 (Markov)



Shifts in land use

- Expectations for the future (2017) (Markov)
 - Total land in agriculture -5%

Sector losing most land (20% or more)

- Mixed crops & livestock
- Dairy farms (specialist and mixed with other livestock or crops)

Sectors gaining most land (more than 100%)

- Specialist flowers & ornamentals
- Specialist poultry
- General market garden cropping

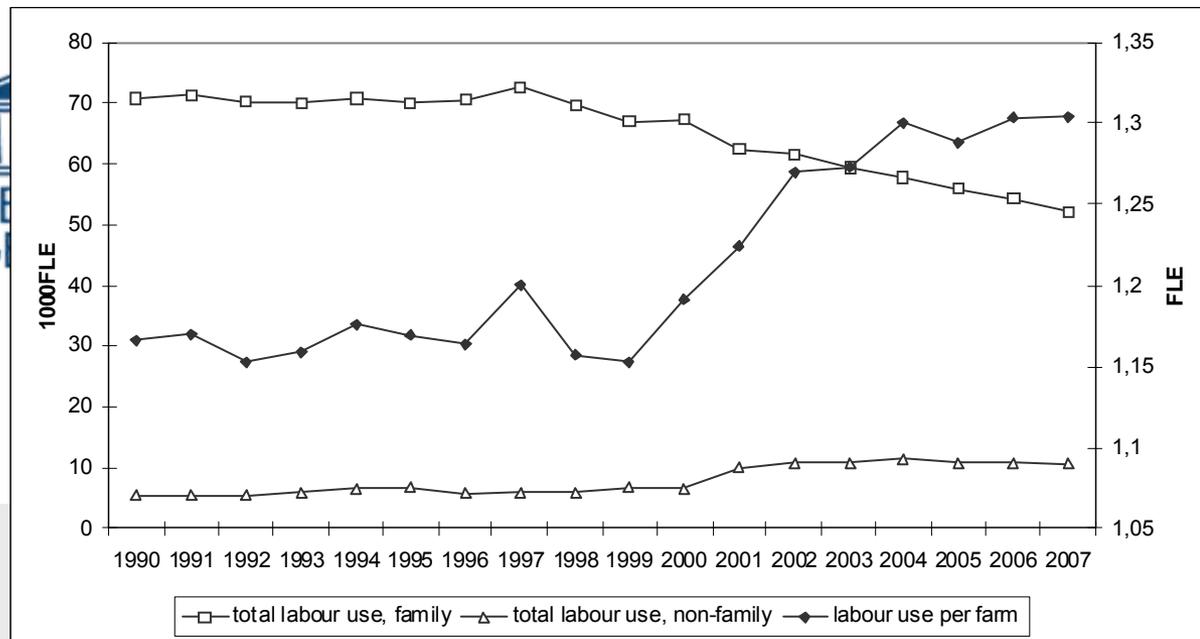
Shifts in land use

- Survey results
 - ▶ Higher % stoppers for smaller farms with more land in ownership
 - ▶ Percentage land leaving agriculture: 2% for owned, 3% for leased land
 - ▶ Land scarcity not seen as main limiting factor for farming

Shifts in labour use

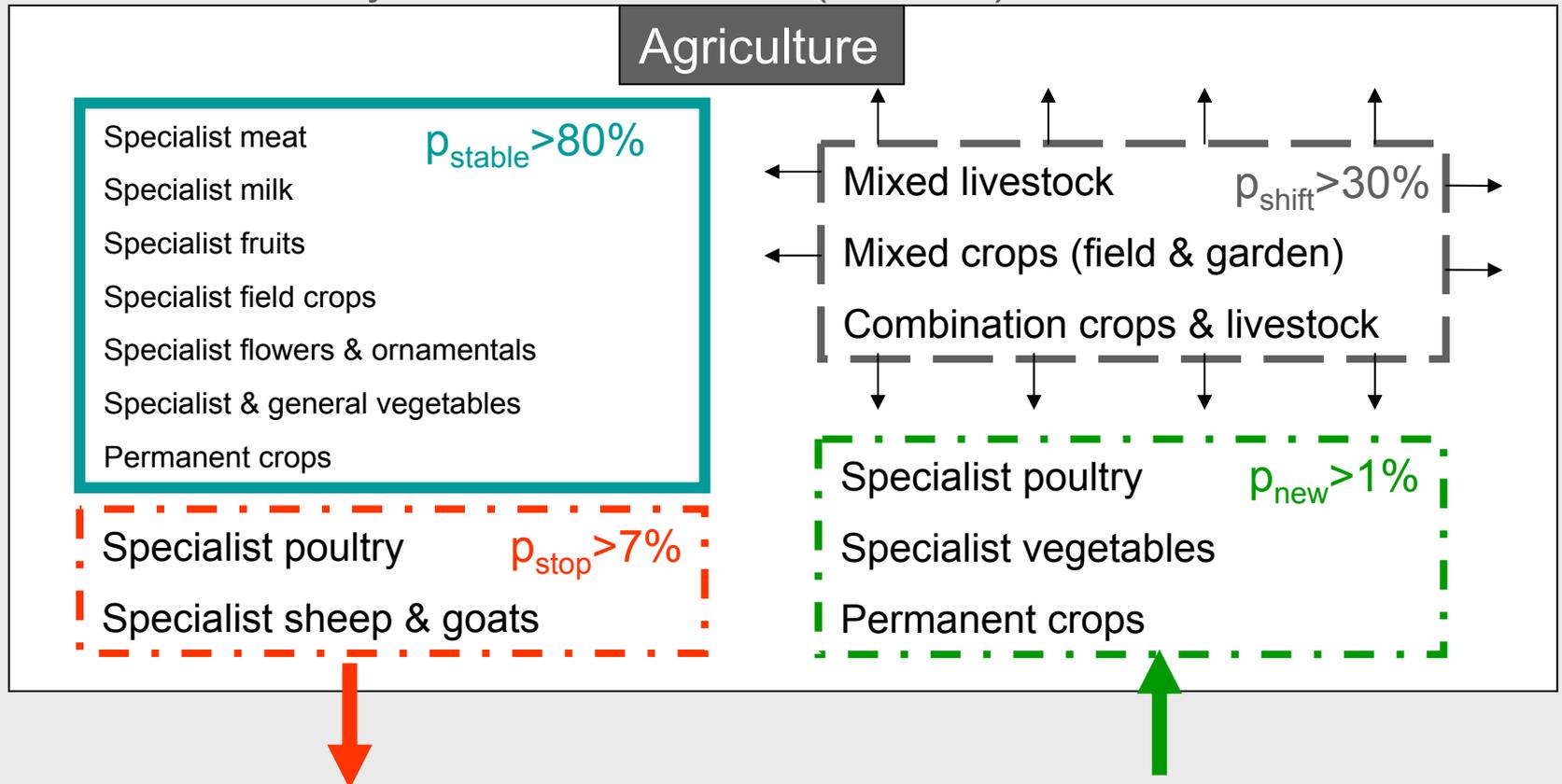
- Age structure
 - ▶ 29% older than 65
 - ▶ 42% younger than 50
 - ▶ Survey: most important reason for stopping: reaching 65

- Sectoral differences
 - ▶ Most labour intensive:
 - general and specialist vegetables
 - permanent crops
 - specialist flowers & ornamentals (>50% FLE)
 - ▶ FLE decreased in:
 - specialist field crops
 - specialist sheep & goats



Shifts in labour use

- Sectoral mobility labour 1990-2007 (Markov)



Shifts in labour use

- Expectations for the future (2017) (Markov)

- ▶ Total FLE in agriculture -31%

Sector losing most labour (30% or more)

- Most specialist sectors
- Especially: poultry, pigs, flowers
- General vegetables

Sectors losing least labour (less than 30%)

- Mixed sectors
- Specialist field crops

- ▶ Specialist sectors still most FLEs

Shifts in labour use

- Survey results
 - ▶ Stopped farm: fewer labour units, less full-time work
 - ▶ After stopping: most labour leaves agriculture
 - ▶ 12% farmers over 50 have successor
 - In most cases children or other family members
 - Reasons for no successor: not having children, children not interested in farm, work off farm, not old enough to know, farmer too young to think about it
 - ▶ 50% farmers indicate farm stays in family after retirement



6. Discussion and conclusions

Discussion and conclusions

- Trends in Flemish agriculture (1990-2007)
 - 45% farms stopped
 - Specialization of farms
 - Specialist sectors keep land and labour
 - Mixed sectors shift land and labour to other sectors
 - Possible causes:
 - Older farmers disappear (mixed, high share owned land)
 - Fixed costs for specialized investments
 - Transaction costs from administration lower on specialized farms

Discussion and conclusions

- Trends in Flemish agriculture (1990-2007)
 - 35% decrease labour force
 - Loss of labour especially for **specialist sheep & goats**
 - New labour especially for **vegetables**, permanent crops
 - Total area agricultural land more or less constant
 - Loss of land and new entry for specialist field crops (?), specialist **sheep & goats**
 - hobby farmers becoming professional?
 - New entry specialist **vegetables**
 - Farms get bigger, employ more people, capital intensive, still family-based

Discussion and conclusions

- Predictions for 2017 (Markov)
 - 5% decrease in land
 - Especially for mixed farms & dairy farms (?)
 - Specialist flowers, vegetables, poultry gain land
 - 31% decrease in labour
 - All lose labour, specialist types more than mixed types
 - Specialist flowers, vegetables, poultry & pigs lose most labour
 - Less labour on more land due to technological developments or policies (animal welfare)

Discussion and conclusions

- Weaknesses of static Markov approach / future research
 - No attention to changing policies, prices, etc.
 - Future structural change dependent on:
 - Policy developments (quota, payments, ...)
 - Technological developments
 - General economic developments (land shortage, food prices, ...)
 - Farm and farmer factors, etc.
 - Decrease in land use by sp. milk sector with abolishment milk quota?
 - Dynamic analysis where transition $p = f(\text{policy, technology, ...})$ and adapt p -values according to expectations in future

Discussion and conclusions

- Facilitate specializing, size-increasing farmers by
 - Good farm retirement schemes, so land becomes available
 - Interventions in the land market (consolidation)
- Effects of losing mosaic small-scale landscape, border zones on biodiversity, landscape



Thanks for your attention!