

# An Analysis of Milk Quota Abolition Impact on Scottish Farmers' Behaviour

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## **Introduction & aims**



- Scottish dairy farming industry strong decline in numbers & increase in farm size due to, amongst other reasons, the introduction of the milk quota in the EU in 1984
- Current developments in EU dairy policies, *e.g.*, quota abolition forecasted for year 2015 might trigger further changes in the sector
- Aims of paper analyse impact of *a priori* identified factors on farmers' behaviour as regards changing farm size in context of policy changes (*i.e.*, abolition of milk quota)





- Telephone survey March 2009 interviews with 533 Scottish dairy farmers
- Questionnaire
  - socio-demographic & economic info
  - frequency of access to information sources
  - attitudes, perceptions and knowledge of dairy policies and markets
  - attitudes, perceptions and knowledge of environmental/ climate change issues
  - economic & environmental risk perceptions
  - intentional investment behaviour
  - attitudes towards animal welfare policies
  - attitudes towards milk quota abolition
  - perceptions of milk quota abolition impact on business
  - intentions to increase farm size in the short/medium/long term

## Methodology (1) SEM



Structural equation modelling with observed and latent variables (SEM)

Jöreskog and Sörbom, 2007

structural equation model: $\eta = B\eta + \Gamma\xi + \zeta$ measurement model for y: $y = \Lambda_y \eta + \varepsilon$ measurement model for x: $x = \Lambda_x \xi + \delta$ 

Where:  $\eta$  is an mx1 random vector of endogenous latent variables;

 $\xi$  is an nx1 random vector of exogenous latent variables;

B is an mxm matrix of coefficients of the  $\eta$  variables in the structural model;

 $\Gamma$  is an mxn matrix of coefficients of the  $\xi$  variables in the structural model;

 $\zeta$  is an mx1 vector of equation errors (random disturbances) in the structural model; y is a px1 vector of endogenous variables;

x is a qx1 vector of predictors or exogenous variables;

 $\Lambda_y$  is a pxm matrix of coefficients of the regression of y on  $\eta$ ;

 $\Lambda_{x}$  is a qxn matrix of coefficients of the regression of x on  $\xi$  ;

 $\varepsilon$  is a px1 vector of measurement errors in y;  $\delta$  is a qx1 vector of measurement errors in x

### Methodology (2) Latent variables



- 'farm business inherited from previous generation'
- 'intention to leave farm to children'
- 'size of milk quota owned'
- 'perceived influence of dairy policies and markets on farm business during the past ten years'
- 'attitudes towards dairy policies and regulations'
- 'perceptions of milk quota abolition impact on dairy business'
- 'intentions to change farm size after 2015'

#### Methodology (3) Indicators



	MeanStd.	deviation
Did you inherit your farm from your family? (inherit)	1.21	.410
Do you intend to leave the farm to your children? (child)	1.25	.433
How much quota do you own? (quota)	1.97	.746
During the past ten years had Government policies in the dairy industry had any influence on your dairy farm business? (businfl1)	2.15	.791
During the past ten years had input prices had any influence on your dairy farm business? (businfl2)	2.80	.483
During the past ten years had prices for liquid milk had any influence on your dairy farm business? (businfl3)	2.82	.471
I consider Scottish dairy policy to be increasingly restrictive (attdp1)		1.120
Dairy legislation spoils the pleasure in my work (attdp2)	3.55	1.215
The increasing amount of dairy regulations interferes with my plans for the future (attdp3)	3.45	1.181
Changes in dairy regulations and policies are an increasing burden (attdp4)	3.96	1.016
Removing milk quotas will force me to reduce herd size (attqab1)	1.80	1.114
Removing milk quotas will make me focus on the processing side of the dairy business (attqab2)	1.84	1.106
The threat of removing milk quotas stops me from investing in my business (attqab3)	2.06	1.230
Do you intend to change the size of the farm after 2015? (behavlt)	1.65	.478

### Methodology (4) Factor analysis



	Component						
	1	2	3	4	5	6	7
Did you inherit your farm from your family? (inherit)	046	057	012	075	.097	<mark>.963</mark>	030
Do you intend to leave the farm to your children? (child)	038	.020	039	.122	<mark>.924</mark>	.103	065
How much quota do you own? (quota)	048	041	.047	056	065	029	. <mark>978</mark>
During the past ten years had Government policies in the dairy industry had any influence on your dairy farm business? (businfl1)	.096	033	<mark>.517</mark>	508	.249	128	.032
During the past ten years had input prices had any influence on your dairy farm business? (businfl2)	.044	.011	<mark>.800</mark>	020	.038	.018	008
During the past ten years had prices for liquid milk had any influence on your dairy farm business? (businfl3)	.065	.022	<mark>.803</mark>	.057	120	004	.055
I consider Scottish dairy policy to be increasingly restrictive (attdp1) Dairy legislation spoils the pleasure in my work (attdp2)			.013 010				
The increasing amount of dairy regulations interferes with my plans for the future (attdp3)	<mark>.844</mark>	.103	.074	002	035	.011	037
Changes in dairy regulations and policies are an increasing burden (attdp4)	<mark>.818</mark>	013	.100	.036	047	032	005
Removing milk quotas will force me to reduce herd size (attqab1)	.052	<mark>.810</mark>	.057	.095	.026	.078	076
Removing milk quotas will make me focus on the processing side of	030	608	154	- 188	- 078	- 157	_ 115
the dairy business (attqab2)	.055	.030	134	100	070	157	115
The threat of removing milk quotas stops me from investing in my business (attqab3)	.209	.717	.106	.059	.066	018	.142
Do you intend to change the size of the farm after 2015? (behavlt)	025	013	.087	. <mark>832</mark>	.217	129	048

#### Results (1) Goodness-of-fit



- normed chi-square 2.97 (within recommended interval of 1 to 3)
- root mean square error of approx. RMSEA 0.061 (below 0.10)
- standardised root mean residual SRMR 0.057 (below 0.08)
- GoF indexes above (or close to) 'magic 0.90 or 0.95' (CFI 0.93; IFI 0.93; NNFI 0.91; GFI 0.95; AGFI 0.92; NFI 0.90 RFI 0.87)



#### Results (2) Effects



Observed/latent variables	Direct effect	Indirect effect	Total effect					
intention to change the size of the farm after 2015 (behav)								
inherits	-0.39	0.10	-0.29					
	(-5.08)	(5.13)	(- <u>2.72</u> )					
quotas	0.0	0.01	<mark>0.01</mark>					
quotas	0.0	(1.23)	<mark>(1.23)</mark>					
businfl	0.0	-0.01	-0.01					
DUSITIT		(-2.05)	(- <u>2.05</u> )					
childs	0.63	0.0	<mark>0.63</mark>					
CIIICS	(8.30)	0.0	<mark>(8.30)</mark>					
attdp	0.0	-0.02	-0.02					
anup	0.0	(-2.24)	(-2.24)					
attqab	-0.16	0.0	-0.16					
allyan	(-2.46)	0.0	(-2.46)					

Standardised total, direct and indirect effects on behavioural latent variable (t-values in parentheses)

#### **Results (3)** Path diagram





# Conclusions



- Results suggest that farmers who
  - (1) intend to leave their farm to children;
  - (2) have not inherited their farm from previous generation;
  - (3) perceive a lower impact of milk quota abolition on their business;
  - (4) have less negative attitudes towards dairy policies and regulations; and
  - (5) perceived a lower influence of policies and markets on business during the past decade

are most likely to increase farm size.

• More work needed to explore the less expected results & add and assess impact of other determinants.



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