



The Berlin Institute for Cooperative Studies (BICS) German Cooperative and Raiffeisen Confederation

# Cooperative Responses to Global Challenges

International Conference

March 21 - 23, 2012 Berlin, Germany

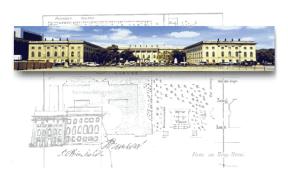
in cooperation with:



United Nations

Department of Economic and Social Affairs

### **Program and invitation**



### Humboldt-Universität zu Berlin

Internationales Jahr der Genossenschaften 2012



Funded by DZ BANK Stiftung

# Cooperative Responses to Global Challenges

#### **Local Organization Committee**

Markus Hanisch (Chair), Humboldt University Berlin
Konrad Hagedorn, Humboldt University Berlin
Eckhard Ott, German Cooperative and Raiffeisen Confederation – reg. assoc. (DGRV)

#### **International Program Committee**

Jos Bijman, Wageningen University, The Netherlands Johnston Birchall, University of Stirling, United Kingdom **Carlo Borzaga**, EURICSE, University of Trento, Italy Michael Cook, University of Missouri, United States of America **Bouke de Vries**, Rabobank, Research Department, The Netherlands Konrad Hagedorn, Humboldt University Berlin, Germany Markus Hanisch, Humboldt University Berlin, Germany George Hendrikse, Rotterdam School of Management, Erasmus University, The Netherlands Felice Llamas, United Nations DESA, United States of America Juhani Laurinkari, University of Eastern Finland, Finland Jerker Nilsson, Swedish University of Agricultural Sciences, Sweden Petri Ollila, University of Helsinki, Finland **Krijn Poppe,** Wageningen University, The Netherlands Vladislav Valentinov, Leibniz Institute of Agricultural Development in Central and Eastern Europe, IAMO, Germany Andreas Wieg, German Cooperative and Raiffeisen Confederation – reg. assoc. (DGRV)

#### Background and Objectives

Modern societies are confronted with challenging decisions about their future. In a globalizing world setting the right priorities about economic growth, the reform of democracy, the issue of human rights and ecosystem management are becoming increasingly complex. The ways in which we design organizations and craft the rules for making them effective will be of crucial importance for shaping our future. The focal point of this conference is the cooperative idea as a design principle and the ways in which it is implemented in practice. The United Nations General Assembly has declared 2012 as the International Year of Cooperatives highlighting the positive responses of cooperatives to global challenges, with emphasis on sustainable development, eradication of poverty, and the stabilization of livelihoods in various economic sectors in urban and rural areas.

This conference brings together leading academics, practitioners, advisors, and political decision-makers. Our aim is to critically discuss, collect the evidence and demonstrate the capabilities of cooperatives to respond to global challenges. The event is meant to provide an interdisciplinary platform for setting the research agenda in the field of cooperative studies beyond the year 2012. Conference themes tackle the most commonly discussed types of global challenges and related areas of research. At the conference, a selection of 100 paper and poster contributions will be presented in 27 parallel sessions. The program comprises two highranking keynote addresses followed by a sequence of plenum and parallel sessions, complemented by two podium discussions, a poster session, a historical and a best practice exhibition. A conference dinner full of atmosphere with a beautiful view over historical Berlin, and a series of side events will add to the conference's attractiveness. Selected paper contributions will be published in a special issue of an internationally peerreviewed journal. Below we present an overview and the more detailed current status of the conference.

Please track changes and keep updated about additional activities and offers on the conference homepage

www.coopsyear.hu-berlin.de/.

We are very much looking forward to meeting you in Berlin.

Markus Hanisch Conference Chair

### **Conference Overview**

Tuesday, 20 Ma	rch, 2012					
2:00 - 3:30pm	<b>Pre-Conference Event</b> Annual meeting of the working group of cooperative research institutes (AGI – Arbeitsgemeinschaft Genossenschaftswissenschaftlicher Institute)					
	(AGI – Arbeits	-	ossenschaftswis Overview	senschaftlicher ir	istitute)	
		Session	Overview			
Wednesday, 21	March, 2012					
from 11am: Regi	stration					
2:00 - 3:00pm	Plenary Session I: Opening					
3:00 - 3:30pm	Coffee Break					
3:30 - 5:00pm	Plenary Session II: Keynote Addresses					
5:00 - 6:00pm	Opening of the Conference Exhibitions and Poster Session					
7:00pm	Conference Dinner at the Radisson Blu Hotel					
Thursday, 22 M	arch, 2012					
	Parallel	Parallel	Parallel	Parallel	Parallel	
9:00 - 10:30am	Session la:	Session Ib:	Session Ic:	Session Id:	Session le:	
	Services	Consumers &	Cooperative	Dairy	Policies	
		Producers	vs. the IOF	Market 1	towards Coops	
10:30 - 11:00am	Coffee Break					
	Parallel	Parallel	Parallel	Parallel		
11:00 - 12:30pm	Session IIa: Finance	Session IIb: Banks & Crisis	Session IIc: CEE Countries	Session IId: Coop Theory		
		BUTIKS & CTISIS	CEE Countries	Coop meory		
12:30 - 2:00pm	Lunch					
2.00 2.20pm	Plenary Session III: The Evolution of Cooperative Research (Michael Cook) Young Researchers Award					
2:00 - 3:30pm	Showcase: International Year of Co-operatives					
3:30 - 4:00pm	Coffee Break					
	Parallel	Parallel	Parallel	Parallel	Parallel	
4:00 - 5:30pm	Session Illa:	Session IIIb:	Session IIIc:	Session IIId:	Session Ille:	
	Resources I	Dairy Market 2	Poverty	Globalization	Gender	
7:00 - 9:00pm	Side Event: Podium Discussion Location: DZ Bank					
Friday, 23 Marc	h, 2012					
	Parallel	Parallel	Parallel	Parallel	Parallel	
8:45 - 10:15am	Session IVa:	Session IVb:	Session IVc:	Session IVd:	Session IVe:	
0.45 10.15411	Energy	Social Capital	Foundations	New Coops	Resources II	
10:15 - 10:45am	Coffee Break	, ,			1	
	Parallel	Parallel	Parallel	Parallel		
10:45 - 12:15pm	Session Va:	Session Vb:	Session Vc:	Session Vd:		
	Governance	Demographic	Challenges	Policies for		
		Change	and Practice	Development		
12:30 - 1:15pm	Plenary Session IV: Results					
1:15 - 3:00pm	Lunch and Adjourn					
·	Side Events:					
from 2:15pm	Verband Sächsischer Wohnungsgenossenschaften e.V.: "Global Cooperatives"					
	EU-Ter	nder "Support for F	armer's Cooperativ	es": internal proje	ct workshop	

#### Our conference partners





















German Cooperative and Raiffeisen Confederation

Federal Ministry of Family Affairs, Senior Citizens, Women and Youth

Bundesverband der Deutschen Volksbanken und Raiffeisenbanken (BVR)

Mitteldeutscher Genossenschaftsverband e.V.

Hermann-Schulze-Delitzsch-Gesellschaft e.V.

Deutscher Raiffeisenverband e.V.

Genossenschaftsverband e.V.

Bundesverband deutscher Wohnungs- und Immobilienunternehmen e.V.

Fachprüfungsverband von Produktivgenossenschaften in Mitteldeutschland e.V.

Oikocredit

Verband Sächsischer Wohnungsgenossenschaften e.V.

Stiftung bauen-wohnen-leben

Zentralverband deutscher Konsumgenossenschaften e.V.

INOMICS GmbH

### Conference program\*

\*Plenary sessions will be simultaneously translated into German

### Wednesday, March 21

from 11:00 Registration

#### 14:00 - 15:00 Plenary Session I: Welcome

#### Opening

#### Welcome address

Markus Hanisch, Conference Chair, Humboldt University Berlin

Jan-Hendrik Olbertz, President of Humboldt University Berlin

Knut Nevermann, State Secretary of Education and Science, Berlin

Christoph Linzbach, Federal Ministry of Senior Citizens, Youth and Family Affaires, Berlin

Eckhard Ott, Chairman of the Board of Directors, German Cooperative and Raiffeisen Confederation

#### 15:00 - 15:30 Coffee Break

#### 15:30 - 17:00 Plenary Session II: Key Notes

#### **Keynote Speakers**

#### **Global challenges and the International Year of Cooperatives**

Jomo Kwame Sundaram, Ass. Secretary General, United Nations DESA, New York

#### Rural producer organizations in the 21<sup>st</sup> century

Marie-Hélène Collion, Lead Agricultural Economist, The World Bank, USA

#### 17:00 **Opening of the Conference Exhibitions and Poster Session**

#### Poster Session, Cooperative History, Best Practice Cooperatives Location: Foyer Hegelplatz

Cooperative museums, historical exhibitions, selection of cooperative enterprises, and research posters will be presented.

19:00 Conference Dinner	
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**Hotel Radisson Blu** 

**Conference Office** 

**Chair: Markus Hanisch** 

#### 9:00 - 10:30 Parallel Session I a

Models comparing the cooperative with the Investor oriented firm (IOF) Chair: Jerker Nilsson

#### Coordination in cooperatives versus IOFs

Li Feng; George Hendrikse

# Can cooperatives compete with privately owned firms regarding product quality and reputation?

Guenter Schamel

**Customer commitment: comparing cooperatives and IOFs in farm supplies** Jos Bijman; Frans Verhees

### The efficiency of cooperatives and investor-owned companies: an application to Polish dairy sector

Katarzyna Aleksandra Gradziuk

9:00 - 10:30 Parallel Session I b

Linking producers and consumers

Chair: Markus Hanisch

Consumer-producer alliance in the food value chain: rationales and evolution of Sanchoku

Akira Kurimoto

The role of producer-consumer cooperative federation to tackle the problem of market failure in agriculture: a case study from Hyderabad, India Zakir Hussain Shaik

**Community-supported agriculture and consumer cooperatives in India** Nina Osswald; Markus Hanisch

Korea's consumer cooperatives and SCM (Supply Chain Management): using system dynamics simulation Seungkwon Jang

9:00 - 10:30 Parallel Session I c

**Cooperative provision of services** 

Chair: Larry Haiven (requested)

An alternative to state or private delivery of public utilities: the role of cooperatives in Canada's rural areas Larry Haiven

A new database on financial services cooperatives: description and first results Jean Roy

Cooperatives as service providers: the revival of agricultural cooperatives in Uganda

Nana Afranaa Kwapong

#### 9:00 - 10:30 Parallel Session I d

Managing the dairy market I

Chair: Martin Odening

Determinants of milk quality and productivity among dairy cooperative members and non-members in Ethiopia Clarietta Chagwiza

Prices paid and value for members: dairy processing and marketing cooperatives in three Italian provinces

Chiara Cazzuffi

Strategies and effects of milk producers' organisations in the Czech Republic Tomas Ratinger; Iveta Boskova; Miluse Abrahamova

Cooperatives and producer prices - evidence from analyzing the European dairy sectors

Markus Hanisch; Malte Müller; Jens Rommel

9:00 - 10:30 Parallel Session I e

**Policies towards cooperatives** 

Chair: Juhani Laurinkari

Public policy support for agricultural cooperatives: an organizational economics approach

**Constantine Iliopoulos** 

Cooperatives and producers' organizations in Polish agricultural: legal and economic aspects Aneta Suchoń

Selective award of a public privilege: an analytical evaluation of an obstacle to the growth of credit unions in the UK

**Richard A Werner** 

10:30 - 11:00 Coffee break

11:00 - 12:30 Parallel Session II a

Access to finance

Chair: Nathanael Diba Ojong

The role of no frills accounts in financial inclusion: evidence from Hooghly, India

Chirodip Majumdar

#### Taking them seriously: credit unions as vehicles for microfinance delivery in Cameroon

Nathanael Diba Ojong

Agriculture cooperative financial institutions: the Portuguese case Maria de Fátima Ferreiro; Sérgio Lagoa

### Microfinance lending program of cooperatives in Cebu, Philippines: Realities, benefits and women's participation

Fedinand Tesado Abocejo

### Financing systems-level development with microl-level cooperative and cooperative-support structures

Robert J. McIntyre

11:00 - 12:30 Parallel Session II b

Cooperative performance and management in financial crisis

Chair: Bouke de Vries

How much and for how long? The growth and the dynamics of Italian cooperative banks from 2004 to 2009 Ivana Catturani; Maria Lucia Stefani

Performance of European cooperative banks in the recent financial and economic crisis Nicole Smolders; Ian Koetsier; Bouke de Vries

**Cooperative banking in crisis and transition: credit unions in Ireland** Robert Bruce Graham

**Performance of German cooperative banks during the financial crisis** Andreas Bley

#### 11: 00 - 12:30 Parallel Session II c

**Central and Eastern Europe Country Session** 

Chair: Ivan Boevsky

Values, social dimensions and results from the development of worker producer cooperatives in Bulgaria

Julia Markova Doitchinova; Albena Todorova Miteva; Ivan Stoykov Kanchev

Visions on the modernization of consumer co-operatives and the increase of its impact upon the socio-economic development of the republic of Moldova Larisa Savga

Factors influencing farmers' willingness to organize for collective marketing in Slovenia

Andrej Udovc

11:00 - 12:30 Parallel Session II d

Theorizing the cooperative idea

**Chair: Vladislav Valentinov** 

**Understanding the rural third sector: insights from Veblen and Bogdanov** Vladislav Valentinov

**Member involvement in small and large farm supply cooperatives** Jerker Nilsson; Li Feng; Anna Friis

# On the survival of agricultural cooperatives: evidence from an econometric study of age dependence in organizational mortality

Damien Rousselière; Iragaël Joly

## The renewed case for farmers' cooperatives: diagnostics and implications from Ghana

Gian Nicola Francescon; Fleur Wouterse

12:30 - 14:00 Lunch

#### 14:00 - 15:30 Plenary Session III

One hundred years of academic output in peer reviewed journals: the evolution of cooperative research and the way ahead

Michael Cook, University of Missouri, USA

#### Subsequent Oikocredit Young researchers award Showcase: Conference events in the International Year 2012

#### 16:15 - 17:45 Parallel Session III a

Cooperative management of natural resources I

**Chair: Konrad Hagedorn** 

The increasing importance of cooperative institutions for sustainable natural resource governance

Konrad Hagedorn

**Community-based cooperation for transition towards clean cooking fuel** Bibhu P. Nayak; Veena Aggarwal; Christine Werthmann

#### Collective environmental governance as key instrument of climate change adaptation with landscape approach

Stefanie Christmann; Aden Aw-Hassan

#### 16:15 - 17:45 Parallel Session III b

#### Managing the dairy market II

**Chair: Reiner Doluschitz** 

## Cooperative responses to changes in the institutional and economic environment

Lampros Lamprinakis

### New York dairy farms' adoption of management tactics during economic slowdown Pei Xu

rei Au

Role of cooperatives in enhancing long-term competitiveness of farmers: evidence from dairy sector in Uttarakhand state of India Dwaipayan Bardhan; M.L. Sharma

#### 16:15 - 17:45 Parallel Session III c

Coops in poverty alleviation

Chair: Hans-H. Münkner

**Cooperatives for development policy – concepts and misconceptions** Hans-H.Münkner

#### The effects of coffee marketing cooperative performance on member household characteristics in Ethiopia: the case of coffee cooperatives in Sidama Zone

Amsaya Anteneh Woubie

### What do we know about cooperatives and poverty reduction? A literature review

Nana Afranaa Kwapong; Markus Hanisch

# Searching for viable sustainable income-generating alternatives: the case of coffee cooperatives in Los Tuxtlas Biosphere Reserve, Veracruz, Mexico Anne Cristina de la Vega-Leinert; Ludger Brenner; Christoph Schaller; Juliane Strubel

#### 16:15 - 17:45 Parallel Session III d

#### Globalization of markets

Chair: Petri Ollila

### The international development of French cooperative groups: the influence of territorial constraint

Maryline Filippi; Olivier Frey; Stéphanie Peres

About the importance of Hungarian co-operative law in the globalization Mária Réti

# Farmer's solidarity and the process of producer cooperatives' internationalization

Petri L.A. Ollila; Jerker Nilsson

#### 16:15 - 17:45 **Parallel Session III e** Status and inclusion of women

**Chair: Ingrid Schmale** 

### Impact of micro-finance on the development of women self-help group members

Bhavya Venkatesh Kodigehalli; Saikumar C. Bharamappanavara; Umesh K.B.

# Does participation in microcredit cooperatives improve the value of women's time use? Evidence from India

P. Mahendra Varman

#### Women Self-Help Groups as cooperative ventures for generating social capital and targeting poverty in rural Rajasthan Asutosh Pradhan

Side event: Podium discussion (in German language)

19:00 – 21.00 Mehr Wert durch Kooperation	Chair: Andreas Wieg
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#### 8:45 - 10:15 Parallel Session IV a

#### Governing the reform of the energy sector

Chair: Lars Holstenkamp

#### Role of multipliers in German energy cooperatives Richard Robert Volz

### Is electricity from a cooperative more worth? On the willingness to pay for electricity from cooperative enterprises Jakob Robert Müller; Jens Rommel; Julian Sagebiel

### Governance and financing of German energy cooperatives

Jakob Robert Müller; Lars Holstenkamp

# **Cooperation in infrastructure governance: overcoming coordination failures and conflicts in power provision for irrigation in Andhra Pradesh, India** Christian Kimmich

#### 8:45 - 10:15 Parallel Session IV b

**Cooperative Democracy: The formation of Social Capital** 

Chair: Jennifer Meyer-Ueding

**Social capital, firm size and the pattern of service outsourcing in Italy** Matthias Bürker; Gaetano Alfredo Minerva

Members` organizations? The difficult proportion of Hyderabad's co-operatives and RWAs to participative governance and the consequential waste of potentials Jennifer Meyer-Ueding

Enhancing cooperatives with the ethics of social capital Patricia Illingworth

### Self Help Groups (SHGs) ontogenesis and urban poor access to service deliveries in municipal areas

Saikumar C. Bharamappanavara

#### 8:45 - 10:15 Parallel Session IV c

Studies in the foundations of cooperatives

**Chair: Philipp Degens** 

### Heterogeneous firms and corporate social responsibility: an analysis in times of crisis

Marcella Mulino; Luisa Giallonardo

#### Success factors of co-operative founding processes

Philipp Degens; Johannes Blome-Drees

Overcoming the open source dilemma - How cooperatives enhance the internet community to develop open source software for industry and commercial users? Andreas Wieg; Dirk Kalmring; Carsten Emde

#### **Social capital, firm size and the pattern of service outsourcing in Italy** Matthias Bürker; Gaetano Alfredo Minerva

Matthias Burker; Gaetano Alfredo Minerva

#### 8:45 - 10:15 Parallel Session IV d

#### New developments in cooperative organization

#### Chair: Nicole Göler von Ravensburg

### Pupils' cooperatives and the acquisition of competences for sustainable development

Nicole Göler von Ravensburg; Winfried Köppler; Felix Schulz-Stahlbaum

# The co-operative as a legal form for "liberal professions"? The example of lawyers in Austria

Elisabeth Reiner

#### **Reporting shared value on open source developments** Jesus Garcia-Garcia; M<sup>a</sup> Isabel Alonso de Magdaleno

#### **Cooperatives as social integration instruments in the Basque country** Itziar Villafañez Perez

#### 8:45 - 10:15 Parallel Session IV e

Cooperative management of natural resources II

Chair: N.N.

Effect of leasehold forestry in poverty alleviation in Hadikhola VDC, Nepal Kanchan Joshi

### Understanding policy-related collective action to address farming challenges of European water management

Andreas Thiel; Laurence Amblard; Esther Blanco; Sergio Villamayor Tomas; Dimitrios Zikos

#### An institutional analysis of water governance in the Qiyi irrigation district, North China

Xiaoxi Wang; Ilona Otto-Banaszak

### Institutions and the R&D of GM-crops

Valborg Kvakkestad

#### 10:15 - 10:45 Coffee Break

#### 10:45 - 12:15 Parallel Session V a

#### Governing the cooperative

#### Chair: George Hendrikse

#### Board structure variety in cooperatives

George W. Hendrikse; Jerker Nilsson

#### Ownership and control in agricultural cooperatives

Fabio Chaddad; Constantine Iliopoulos

**Analyzing patterns of internal governance in cooperative organizations** Jos Bijman; Markus Hanisch

#### Adapting corporate governance schools of thought to the cooperative model Michael Cook

### What drives agribusiness co-ops performance over time? A longitudinal survey-based study

Panagiota Sergaki; Theodoros Benos; Nikolaos Kalogeras

#### 10:45 - 12:15 Parallel Session V b

#### Mastering demographic change

Chair: N.N.

#### Living the age

Axel Viehweger; Alexandra Brylok

#### **Crisis of globalization and rural multipurpose co-operatives in Japan** Takeshi Murata

#### Member value in cooperatives

Peter Suter; Markus Gmuer

#### 10:45 - 12:15 Parallel Session V c

Challenges in cooperative practice

Chair: N.N.

### The TAZ cooperative

Konny Gellenbeck

### Oikocredit - Cooperative investment in people

Karl Hildebrandt

#### **Executing the co-operative purpose via acquisition of an IOF: the Pohjola case** Saila Rosas; liro Jussila; Pasi Tuominen

**Co-operative enterprise against finance investors** Mathias Fiedler

#### 10:45 - 12:15 Parallel Session V d

#### Policies towards cooperative development

Chair: Florian Roßwog

### Cooperative response of cotton-growing farmers in Uzbekistan to national cotton policy burden and regional water scarcity Nodir Djanibekov; Utkur Djanibekov

#### **Rural credit cooperatives in India: responses to reforms** Sharad N.; Girish Bansal Thakkar

# Opportunities and threats of the new regulation and supervision structure for savings and credit cooperatives in Mexico

Florian Roßwog; José Manuel Bautista Serrano

Brazilian cooperativism: cooperative act Rafael Carvalho Cunha

12:30 - 13:15 Plenary Session IV: Results

### Cooperatives responses to global challenges results and outlook

requested:

Carlo Borzaga, George Hendrikse, Hans-H. Münkner, Marie-Hélène Collion, Felice Llamas, Markus Hanisch, Michael Cook, Eckhard Ott,

13:15 Lunch

#### 14:15 Side events

Side events

Verband Sächsischer Wohnungsgenossenschaften e.V.: meeting for the foundation of "Global Cooperatives"

EU-Tender "Support for Farmer's Cooperatives": internal project workshop